

STATE OF SOUTH CAROLINA

(Caption of Case)

RE: In the Matter of
The Application of Swiftel, LLC
for a Certificate of Public
Convenience and Necessity to
Provide Local Exchange Telecommunications
Services

BEFORE THE
PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA

COVER SHEET

DOCKET

NUMBER: 2008 - 428 - C

(Please type or print)

Submitted by: Charlotte Lacey

SC Bar Number: _____

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NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.

DOCKETING INFORMATION (Check all that apply)

☐ Emergency Relief demanded in petition ☐ Request for item to be placed on Commission's Agenda expeditiously

☐ Other: _____

INDUSTRY (Check one)	NATURE OF ACTION (Check all that apply)			
<input type="checkbox"/> Electric	<input type="checkbox"/> Affidavit	<input type="checkbox"/> Letter	<input type="checkbox"/> Request	
<input type="checkbox"/> Electric/Gas	<input type="checkbox"/> Agreement	<input type="checkbox"/> Memorandum	<input type="checkbox"/> Request for Certificatio	
<input type="checkbox"/> Electric/Telecommunications	<input type="checkbox"/> Answer	<input type="checkbox"/> Motion	<input type="checkbox"/> Request for Investigator	
<input type="checkbox"/> Electric/Water	<input type="checkbox"/> Appellate Review	<input type="checkbox"/> Objection	<input type="checkbox"/> Resale Agreement	
<input type="checkbox"/> Electric/Water/Telecom.	<input type="checkbox"/> Application	<input type="checkbox"/> Petition	<input type="checkbox"/> Resale Amendment	
<input type="checkbox"/> Electric/Water/Sewer	<input type="checkbox"/> Brief	<input type="checkbox"/> Petition for Reconsideration	<input type="checkbox"/> Reservation Letter	
<input type="checkbox"/> Gas	<input type="checkbox"/> Certificate	<input type="checkbox"/> Petition for Rulemaking	<input type="checkbox"/> Response	
<input type="checkbox"/> Railroad	<input type="checkbox"/> Comments	<input type="checkbox"/> Petition for Rule to Show Cause	<input type="checkbox"/> Response to Discovery	
<input type="checkbox"/> Sewer	<input type="checkbox"/> Complaint	<input type="checkbox"/> Petition to Intervene	<input type="checkbox"/> Return to Petition	
<input type="checkbox"/> Telecommunications	<input type="checkbox"/> Consent Order	<input type="checkbox"/> Petition to Intervene Out of Time	<input type="checkbox"/> Stipulation	
<input type="checkbox"/> Transportation	<input type="checkbox"/> Discovery	<input checked="" type="checkbox"/> Prefiled Testimony	<input type="checkbox"/> Subpoena	
<input type="checkbox"/> Water	<input type="checkbox"/> Exhibit	<input type="checkbox"/> Promotion	<input type="checkbox"/> Tariff	
<input type="checkbox"/> Water/Sewer	<input type="checkbox"/> Expedited Consideration	<input type="checkbox"/> Proposed Order	<input type="checkbox"/> Other: <i>OK DDuke</i>	
<input type="checkbox"/> Administrative Matter	<input type="checkbox"/> Interconnection Agreement	<input type="checkbox"/> Protest	<i>OK D Duke</i>	
<input type="checkbox"/> Other:	<input type="checkbox"/> Interconnection Amendment	<input type="checkbox"/> Publisher's Affidavit		
	<input type="checkbox"/> Late-Filed Exhibit	<input type="checkbox"/> Report		

REVIEW DATE: *OK DDuke*
SERVICE: *OK D Duke*

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December 16, 2008

VIA OVERNIGHT DELIVERY

Mr. Charles Terreni
Chief Clerk of the Commission
South Carolina Public Service Commission
101 Executive Center Drive, Suite 100
Columbia, South Carolina 29210
(803) 896-5100

Re: Swiftel, LLC
Docket No. 2008-428-C

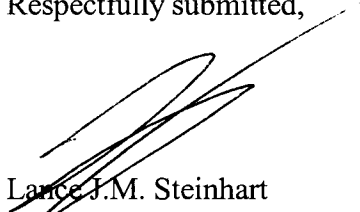
Dear Mr. Terreni:

Enclosed please find for filing an original and twenty-five (25) copies of the company's pre-filed testimony. The company does not intend to engage in telemarketing in the State of South Carolina.

I have enclosed an extra copy of this letter to be date-stamped and returned to me in the self-addressed, postage prepaid envelope I have provided.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me. Thank you.

Respectfully submitted,


Lance J.M. Steinhart
Attorney for Swiftel, LLC

Enclosures

cc: Angie M. Watson (w/enc)


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Swiftel, LLC
South Carolina Public Service Commission
December 16, 2008
Page 2

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**BEFORE THE
PUBLIC SERVICE COMMISSION OF
SOUTH CAROLINA**

DOCKET NO. 2008-428-C - ORDER NO. 2008-820

In the Matter of)	
)	
The Application of)	
Swiftel, LLC)	
)	DIRECT TESTIMONY
for a Certificate of Public)	OF ANGIE M. WATSON
Convenience and Necessity to)	
Provide Local Exchange Telecommunications)	
Services and for local service offerings)	
to be regulated in accordance with procedures)	
authorized for NewSouth Communications in)	
Order No. 98-165 in docket No. 97-467-C)	

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PUBLIC SERVICE
COMMISSION

I. Introduction

- | | | | |
|----|----|----|--|
| 1 | 1. | Q. | Please state your name and business address. |
| 2 | | A. | My name is Angie M. Watson. My business address is 811 West Garden Street, |
| 3 | | | Pensacola, Florida 32501. |
| 4 | | | |
| 5 | 2. | Q. | By whom are you employed and in what capacity? |
| 6 | | A. | I am the President of Swiftel, LLC ("Swiftel"). |
| 7 | | | |
| 8 | 3. | Q. | Please give a brief description of your background and experience in business |
| 9 | | | and telecommunications. |
| 10 | | A. | See Exhibit D to our application. |
| 11 | | | |

1 4. **Q. What is the purpose of your testimony?**

2 A. The purpose of my testimony is to describe the nature of Swiftel's proposed
3 service offering within the State of South Carolina, and to demonstrate its
4 financial, managerial, and technical ability to provide the telecommunications
5 services for which authority is sought herein.

6

7 5. **Q. Do you wish to incorporate by reference any documents into your testimony?**

8 A. Yes. I wish to incorporate by reference the underlying Application filed in this
9 proceeding and its associated attachments.

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II. The Business of Swiftel

6. **Q. Has Swiftel registered to do business in South Carolina?**

A. Yes. Swiftel is a Florida Limited Liability Company that has received authorization to transact business within the State of South Carolina. A copy of Swiftel's Articles of Organization is attached to the Application as Exhibit A and a copy of the document of authorization from the State of South Carolina is attached to that Application as Exhibit B.

7. **Q. Please describe the services Swiftel intends to provide within the State of South Carolina.**

Swiftel may offer a full array of services to residential customers, including the following:

Local Exchange:

- A. Local Exchange Services that will enable customers to originate and terminate local calls in the local calling area served by other LECs, including local dial tone and custom calling features.
- B. Switched local exchange services, including basic service, trunks, carrier access, and any other switched local services that currently exist or will exist in the future.
- C. Non-switched local services (e.g., private line) that currently exist or will exist in the future.
- D. Centrex and/or Centrex-like services that currently exist or will exist in the future.
- E. Digital subscriber line, ISDN, and other high capacity services.

1 8. **Q. What carrier will Swiftel utilize as its underlying carrier for services in South**
2 **Carolina?**

3 A. Applicant intends to provide local exchange service to customers located in non-
4 rural local exchange carriers' service areas of South Carolina. Should its
5 Application be granted, Swiftel plans to commence offering service immediately
6 upon the establishment of the appropriate and necessary resale arrangements with
7 the incumbent Local Exchange Carriers ("LECs"). Applicant will be negotiating
8 an interconnection/resale agreement with BellSouth Telecommunications, Inc.
9 d/b/a AT&T South Carolina ("AT&T") to provide local service.

11 9. **Q. Does Swiftel have authorization to provide intrastate telecommunications**
12 **services in any other state?**

13 A. Yes. Swiftel is currently authorized to provide local exchange services in
14 Alabama, Florida, Kentucky, Montana, North Carolina, Oregon, Tennessee and
15 Washington. Applicant has not been denied authority for any of the services for
16 which it seeks authority in this Application.

17 10. **Q. Has Swiftel ever had an application for a certificate of public convenience and**
18 **necessity denied?**

19 A. No.

20 11. **Q. Does Swiftel intend to file a tariff with the Commission?**

21 A. Yes. Swiftel filed a local price list as Exhibit E to its Application in this
22 proceeding which it will modify as necessary in order to meet the Commission's
23 requirements. We believe Swiftel's Tariff and price list will comport with all
24 Orders, Rules, and Regulations of the Commission.

1 12. **Q. Will Swiftel comply with the Commission's orders regarding the provision of**
2 **local services?**

3 A. Yes. Swiftel will at all times provide and market services in accordance with
4 current Commission policies. In particular, Swiftel is familiar with Commission
5 Order No. 93-462 regarding resale of intraLATA telecommunications services
6 and will attempt to comply with the terms of that order in every respect possible.
7 In addition, Swiftel at all times will provide interstate services in compliance with
8 all FCC rules and regulations. Swiftel will at all times provide and market
9 services in accordance with current Commission policies and will attempt to
10 comply with the terms of that order in every respect possible.

11 13. **Q. Has Swiftel provided any intrastate telecommunications services within the**
12 **State of South Carolina?**

13 A. No it has not.

15 14. **Q. What rates will Swiftel charge upon receipt of certification?**

16 A. Swiftel will charge the tariffed rates approved by the Commission.

1
2 III. Managerial, Technical and Financial Qualifications

3 16. **Q. Does Swiftel have sufficient managerial, technical, and financial resources**
4 **and ability to provide the telecommunications services proposed in its**
5 **Application?**

6 A. Yes. Swiftel has sufficient technical, financial, and managerial resources and
7 ability to provide the telecommunications services for which authority is sought
8 herein. Swiftel's personnel represent a broad spectrum of business and technical
9 disciplines, possessing many years of individual and aggregate
10 telecommunications experience.

11 The qualifications and experience of Swiftel's key management team are
12 discussed on Exhibit D which is attached to our Application in support of
13 Applicant's managerial and technical ability to provide the services for which
14 authority is sought herein.

1 17. **Q. How does Swiftel handle customer service requests?**

2 A. Swiftel's customer service representatives are available to assist its customers
3 and will promptly respond to all customer inquiries. Customers may call (866)
4 744-0946 or a local number. The applicable toll free or local numbers will be
5 printed on customers' monthly billing statements. Alternately, customers
6 wishing to communicate with a Swiftel customer service representative in
7 writing may send written correspondence to Swiftel at:

8
9 Swiftel, LLC
10 ATTN: Customer Service
11 811 West Garden Street
12 Pensacola, Florida 32501

13 Swiftel's customer service representatives are prepared to respond to a broad
14 range of service matters, including inquiries regarding: (1) the types of
15 services offered by Swiftel and the rates associated with such services; (2)
16 monthly billing statements; (3) problems or concerns pertaining to a customer's
17 current service; and (4) general service matters.

18 .
19 18. **Q. Please describe the financial condition of Swiftel.**

20 A. In support of Swiftel's financial ability to provide the services sought herein,
21 copies of Swiftel's Balance Sheet as of May 28, 2008 and Profit and Loss Statement
22 from January through March 2008, were submitted as Exhibit C to its Application.

1 IV. Public Interest

2 19. Q. How will residents of South Carolina benefit from Swiftel's services and
3 presence in South Carolina?

4 The Commission's grant of this certificate is in the public interest because
5 consumers of telecommunications services within Swiftel's service territory will
6 receive increased choice, improved quality of service, and heightened
7 opportunities to obtain improved technology. Market incentives for new and old
8 telecommunications providers in South Carolina will be improved greatly through
9 an increase in the diversity of suppliers and competition within the local exchange
10 telecommunications market. Consistent with the Commission's intent to aid in the
11 development of a competitive telecommunications environment in South Carolina,
12 the granting of a certificate of authority to provide local exchange service will
13 offer increased efficiency to the State's telecommunications infrastructure through
14 greater reliability of services and an increase in competitive choices.

15
16 20. Q. Has the Company ever been the subject of an investigation by any state
17 Regulatory body or by the FCC?

18 A. No.

19
20 21. Q. Will the Company agree to abide by and comply with the Commissions
21 Rules and Regulations and Commission Orders in its operations in South
22 Carolina?

23 A. Yes.

1

2 20. **Q. Does this conclude your testimony?**

3 A. Yes. I would like to thank the Commission for this opportunity to provide
4 information relevant to Swiftel's Application and am ready to provide any
5 additional information that the Commission may need in making its decision.

6